

Unit Type	Payment Plan Strategy
3 Beds	Monthly Payment Plan – 25% - 75%
2 Beds	Monthly Payment Plan – 25% - 75%
1 Beds	Monthly Payment Plan – 30% - 70%
Studios	Monthly Payment Plan – 40% - 60%

**Payment Plan: balance to be paid on handover, it can be with monthly installments during construction**

**P.S.: if it's monthly payment plan customer has to give 12 PDCs when he is signing SPA and it's only for customers who have Chq Book.**

Type	Payment Plan	Booking	SPA Signing	% during Construction	% at Handover	# of Installments	Monthly Installment [Rounded]
3 BED	25% - 75%	5%	0%	~20%	75%	28	10,000
2 BED	25% - 75%	5%	0%	~20%	75%	28	7,000
1 BED	30% - 70%	5%	0%	~25%	70%	28	6,000
Studio	40% - 60%	5%	5%	~30%	60%	28	5,000

**Monthly Installments chqs dates:**

Month	Event	Regular Payment Plan			
		Studios	1 BED	2 BED	3 BED
Mar/April 2016	Booking	5%	5%	5%	5%
01-May-16	SPA Signing	5%			
15-May-16	1st Instalment	5,000	6,000	7,000	10,000
15-Jun-16	2nd Instalment	5,000	6,000	7,000	10,000
15-Jul-16	3rd Instalment	5,000	6,000	7,000	10,000
15-Aug-16	4th Instalment	5,000	6,000	7,000	10,000
15-Sep-16	5th Instalment	5,000	6,000	7,000	10,000
15-Oct-16	6th Instalment	5,000	6,000	7,000	10,000
15-Nov-16	7th Instalment	5,000	6,000	7,000	10,000
15-Dec-16	8th Instalment	5,000	6,000	7,000	10,000
15-Jan-17	9th Instalment	5,000	6,000	7,000	10,000
15-Feb-17	10th Instalment	5,000	6,000	7,000	10,000
15-Mar-17	11th Instalment	5,000	6,000	7,000	10,000
15-Apr-17	12th Instalment	5,000	6,000	7,000	10,000
15-May-17	13th Instalment	5,000	6,000	7,000	10,000
15-Jun-17	14th Instalment	5,000	6,000	7,000	10,000
15-Jul-17	15th Instalment	5,000	6,000	7,000	10,000
15-Aug-17	16th Instalment	5,000	6,000	7,000	10,000

15-Sep-17	17th Instalment	5,000	6,000	7,000	10,000
15-Oct-17	18th Instalment	5,000	6,000	7,000	10,000
15-Nov-17	19th Instalment	5,000	6,000	7,000	10,000
15-Dec-17	20th Instalment	5,000	6,000	7,000	10,000
15-Jan-18	21st Instalment	5,000	6,000	7,000	10,000
15-Feb-18	22nd Instalment	5,000	6,000	7,000	10,000
15-Mar-18	23rd Instalment	5,000	6,000	7,000	10,000
15-Apr-18	24th Instalment	5,000	6,000	7,000	10,000
15-May-18	25th Instalment	5,000	6,000	7,000	10,000
15-Jun-18	26th Instalment	5,000	6,000	7,000	10,000
15-Jul-18	27th Instalment	5,000	6,000	7,000	10,000
15-Aug-18	28th Instalment	5,000	6,000	7,000	10,000
Sep-18	Handover	Balance Amt	Balance Amt	Balance Amt	Balance Amt

**Payment Plan: balance to be paid on handover, it can be every six months during construction except next payment will be in July 2016**

Month	Event	Studio	1 Bed	2 Bed	3 Bed
Mar/April-16	Booking	5% of TSV	5% of TSV	5% of TSV	5% of TSV
01-May-16	SPA Signing	5% of TSV	-	-	-
15-Jul-16	1st Instalment	30,000	36,000	42,000	60,000
15-Jan-17	2nd Instalment	30,000	36,000	42,000	60,000
15-Jul-17	3rd Instalment	30,000	36,000	42,000	60,000
15-Jan-18	4th Instalment	30,000	36,000	42,000	60,000
15-Jul-18	5th Instalment	20,000	24,000	28,000	40,000
Sep-18	Handover	Balance Amount			

**Extended Payment Plan: 24 months after handover except Studio it will be 18 months**

**It can be every 6 months or monthly installments during construction**

**P.S; price will increase 5.1% if customer selected extended payment plan.**

Extended Payment Plan		Studios	1 Beds	2 & 3 Beds
Month	Event	40:30:30	30:30:40	25:35:40
Mar/Apr-16	Booking	5%	5%	5%
01-May-16	SPA Signing	5%	-	-
15-May-16 to 15-Aug-18	28 Monthly Instalments	~30% Instalment: 5,000	~25% Instalment 6,000	~20% Instalment: 2 Bed: 7,000 3 Bed: 10,000
Sep-18	Handover	~30%	~30%	~35%
	Total Collected Till handover*	70%	60%	60%
Dec-18	Extended	5%	5%	5%
Mar-19	Extended	5%	5%	5%
Jun-19	Extended	5%	5%	5%
Sep-19	Extended	5%	5%	5%
Dec-19	Extended	5%	5%	5%
Mar-20	Extended	5%	5%	5%
Jun-20	Extended	-	5%	5%
Sep-20	Extended	-	5%	5%

Month	Event	Extended Payment Plan			
		Studios	1 BED	2 BED	3 BED
Mar/April 2016	Booking	5%	5%	5%	5%
01-May-16	SPA Signing	5%			
15-May-16	1st Instalment	5,000	6,000	7,000	10,000
15-Jun-16	2nd Instalment	5,000	6,000	7,000	10,000
15-Jul-16	3rd Instalment	5,000	6,000	7,000	10,000
15-Aug-16	4th Instalment	5,000	6,000	7,000	10,000
15-Sep-16	5th Instalment	5,000	6,000	7,000	10,000
15-Oct-16	6th Instalment	5,000	6,000	7,000	10,000
15-Nov-16	7th Instalment	5,000	6,000	7,000	10,000
15-Dec-16	8th Instalment	5,000	6,000	7,000	10,000
15-Jan-17	9th Instalment	5,000	6,000	7,000	10,000

15-Feb-17	10th Instalment	5,000	6,000	7,000	10,000
15-Mar-17	11th Instalment	5,000	6,000	7,000	10,000
15-Apr-17	12th Instalment	5,000	6,000	7,000	10,000
15-May-17	13th Instalment	5,000	6,000	7,000	10,000
15-Jun-17	14th Instalment	5,000	6,000	7,000	10,000
15-Jul-17	15th Instalment	5,000	6,000	7,000	10,000
15-Aug-17	16th Instalment	5,000	6,000	7,000	10,000
15-Sep-17	17th Instalment	5,000	6,000	7,000	10,000
15-Oct-17	18th Instalment	5,000	6,000	7,000	10,000
15-Nov-17	19th Instalment	5,000	6,000	7,000	10,000
15-Dec-17	20th Instalment	5,000	6,000	7,000	10,000
15-Jan-18	21st Instalment	5,000	6,000	7,000	10,000
15-Feb-18	22nd Instalment	5,000	6,000	7,000	10,000
15-Mar-18	23rd Instalment	5,000	6,000	7,000	10,000
15-Apr-18	24th Instalment	5,000	6,000	7,000	10,000
15-May-18	25th Instalment	5,000	6,000	7,000	10,000
15-Jun-18	26th Instalment	5,000	6,000	7,000	10,000
15-Jul-18	27th Instalment	5,000	6,000	7,000	10,000
15-Aug-18	28th Instalment	5,000	6,000	7,000	10,000
Sep-18	Handover	Balance Amt to Reach Total Collection 70%	Balance Amt to Reach Total Collection 60%	Balance Amt to Reach Total Collection 60%	Balance Amt to Reach Total Collection 60%
Dec-18	Extended	5%	5%	5%	5%
Mar-19	Extended	5%	5%	5%	5%
Jun-19	Extended	5%	5%	5%	5%
Sep-19	Extended	5%	5%	5%	5%
Dec-19	Extended	5%	5%	5%	5%
Mar-20	Extended	5%	5%	5%	5%
Jun-20	Extended		5%	5%	5%
Sep-20	Extended		5%	5%	5%